Faculty profile
Dr. Sergio Janczak

Sergio Janczak’s research interests involve corporate entrepreneurship, small business management and knowledge management. He brings 22 years experience in global companies and Academia.

He has acquired a well-rounded multicultural experience (Brazil, Japan, Canada, China, and France) as well as academic excellence (in Engineering and in Management). Dr. Janczak earned a Ph.D. in Strategic Management from the HEC-Montreal with a focus on Innovation and Corporate Entrepreneurship. He also holds an Engineering degree from Rio de Janeiro University.

Dr. Janczak teaches strategic management, decision making and cross-cultural relationships. In addition, he has lead King’s international student missions in France and in Brazil.

“In a global world, any simple business is a global one. Our Management and Organization Studies programs offer a wide variety of courses that provide students a global view of the organizational world,” says Dr. Janczak.

For more information
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**Faculty Profile – Dr. Peter Ibbott**

Dr. Peter Ibbott's research publications span a wide range of microeconomics - from intellectual property to measures of social well-being. Together with Dr. J.D. Han, Dr. Ibbott has an ongoing research program in the empirical determination of migration patterns and the role that exchange rate movements play in destination substitution.

Dr. Ibbott's teaching is mostly centered on undergraduate courses in microeconomics and empirical microeconomics, with a particular focus on public finance. In addition, he has supervised 34 undergraduate theses in Economics. As well, Dr. Ibbott is the Chair of the King's University College Faculty Association.

The Economics Department at King’s has had an exceptionally high success rate in placing students into top graduate programs around the world. Over 80% of our Honors Economics graduates have gone on to graduate studies. Many of our students have received generous financial support to do graduate work in Economics at LSE, NYU, Cornell, Toronto, UBC, McGill, Upsalla, etc., with a large number proceeding onto PhD studies and a career in Academia. We also have an extraordinary record of sending many others to top graduate business schools and top law schools in Canada and around the world.

**Year One Classes**

**Economics**

In your first year courses, you will be exploring the issues:

- Being faced with scarcity and competing uses of resources, how are individuals, households and firms making rational choices?
- How does the ‘invisible hand’ of the free market system coordinate numerous individual suppliers and demanders through competition, and lead to efficient allocation of resources?
- When and how could the free market fail so that monopoly and externality may arise? And what would be the public policies to redress the side effects?

**Year One Classes**

**Business and MOS**

- Help students to evaluate organizational issues and develop rational decisions to solve problems
- Learn to use the basic analytical tools (projections, break-evens, cost/benefit analysis, etc.) to the problem-solving approach that includes: Analysis; Alternatives; Decision and Action Plan
- Develop effective communication skills
- Address the management’s role in decision making with limited information and resources
- In addition to Finance, Human Resources and Accounting programs, King’s students have the opportunity to get a MOS Honors degree in Global Commerce. This program is unique at King’s and prepares students to work in global business environment

**Career options**

Typical career paths for Economics graduates can include:

- Government – Ministry of Finance, private consulting
- Chartered Accounting, tax specialist
- Financial Services, mutual fund manager
- Industry Analyst, forecasting
- Law School or MBA programs

Typical career paths for MOS graduates can include:

- Chartered Accounting, tax specialist, Management Accounting
- Financial services, mutual fund manager
- Law school or MBA programs
- General management of a business
- Marketing, operations or human resource management
- Entrepreneurial endeavours

**What students have to say**

"Studying Economics at King’s is one of my best decisions in life. Economics has lead me to sharper, more critical thinking, a deeper understanding of the way things work, and an incredible university experience."

**Trevor Medeiros – 4th Year in Honors Specialization in Economics. President of Econ Club at King’s.**

Jie Li ('12), studied in 2+2 program in BMOS Honors Double Major in Global Commerce and Finance. Currently Jie is a graduate student, International Business, Queen’s University. She is also an exchange student at Norway BI Business School. Jie appreciated the opportunities that King’s gave her and she considers King’s as the place where her dreams began to come true.